

JSHL/2020-21

September 11, 2020

### **BSE** Limited

Corporate Relationship Department, 1st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai - 400 001 Email: corp.relations@bseindia.com Security Code No.: 539597

Exchange Plaza, 5th Floor,

Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E), Mumbai-400051

National Stock Exchange of India Ltd.

Email: cmlist@nse.co.in

Security Code No.: JSLHISAR

Subject: Intimation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Earnings presentation

Dear Sirs,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Earnings presentation of Jindal Stainless (Hisar) Limited ("the Company"), for the quarter ended 30<sup>th</sup> June, 2020. The same is also being uploaded on the website of the Companywww.jshlstainless.com.

You are requested to please take the above information on record

Thanking you,

Yours Faithfully,

For Jindal Stainless (Hisar) Limited

(Bhartendu Harit) **Company Secretary** 

Encl: As above



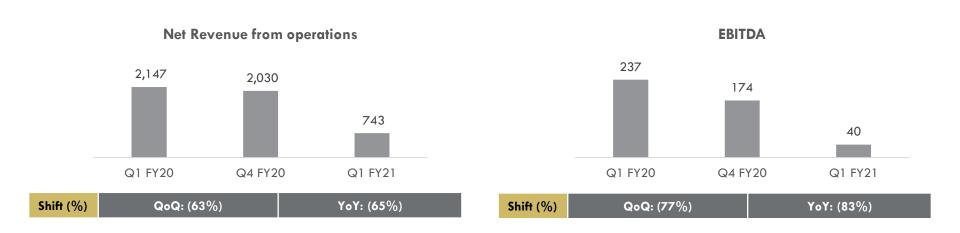


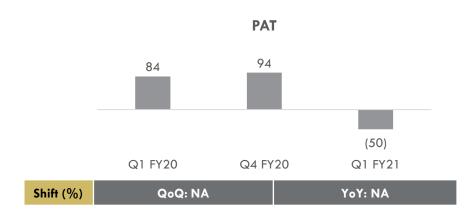
### **Disclaimer**

This presentation and the accompanying slides (the "Presentation"), which has been prepared by Jindal Stainless (Hisar) Limited (the "Company"), has been prepared purely for information purposes only and is not, and is not intended to be, an offer, or solicitation of offer, or invitation or recommendation or advise to buy or sell or deal with any securities of the Company, and shall not constitute an offer, solicitation or invitation or recommendation or advise to buy or sell or deal with any securities of the Company in any jurisdiction in which such offer, solicitation or invitation or recommendation or advise is unlawful or in contravention of applicable laws. No part, or all, of this Presentation shall be used or form the basis of, or be relied on or referred to in connection with, any contract or investment decision in relation to any securities of the Company. This Presentation is strictly informative and relating to the financial conditions, internal functioning, day to day operations, future events and projections etc. of the Company and this presentation shall not be used or relied upon or referred to in whole or in part, for any purpose whatsoever. The information in this Presentation is being provided by the Company and is subject to change without any notice or liability. This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, veracity, fairness, integrity, sufficiency and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and exhaustive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. This Presentation contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this Presentation that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties, contingencies and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this Presentation should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the Presentation. The Company assumes no obligations or responsibility to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements. You unconditionally and irrevocable acknowledge and undertake that you will be solely responsible for your own assessment of the market, the market position, the business and financial condition of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company. All the risks, liabilities or consequences arising out of or consequent to the use of or reliance on or reference to this Presentation and/or acting on the basis of the analysis/views formed by you, shall be solely borne by you. This Presentation speaks as of the date mentioned herein. Neither the delivery of this Presentation nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date.



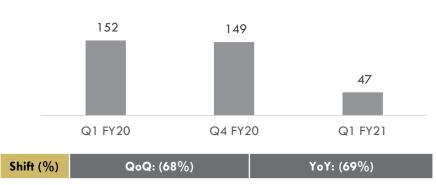
### Key Financials Highlights – Q1FY21



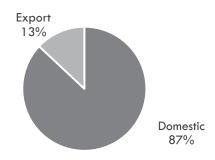


### Key Operational Update – Q1FY21

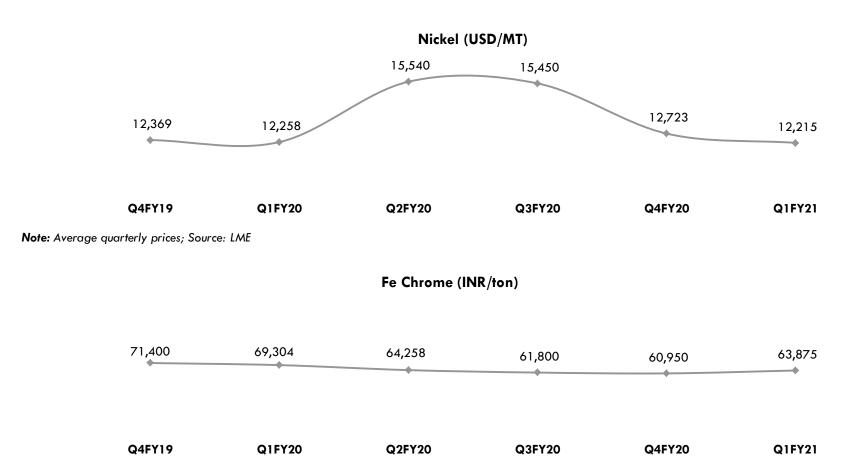




### Sales Composition – Q1 FY21



# Key Raw Materials – Price Trend



# Q1 FY21 Financial and Operational Discussions (Standalone)

- Revenue stood at Rs. 743 crore, down 65% Y-o-Y
  - Sales volume contracted by 69% Y-o-Y to 47 kt due to nation wide lockdown, limited operations and disruptions in supply chain

- EBITDA reported at Rs. 40 crore
  - Operating performance adversely impacted due to COVID-19 pandemic and its cascading effects on the economic activities

- Net Loss stood at Rs. 50 crore
  - o Interest cost fell by 15% Y-o-Y to Rs. 68 crore

### **Management Comment**



# Commenting on the performance, Mr. Abhyuday Jindal, Managing Director at Jindal Stainless (Hisar) Limited said:

"This quarter was unprecedented for not just stainless steel, but the entire economy. We are closely monitoring the situation and calibrating our decision accordingly. Though we started seeing signs of recovery towards the end of the quarter, our chief focus was to optimize costs on all fronts.

The long term potential for stainless steel in India remains intact and we expect a stronger recovery in domestic demand sooner than later."

# Abridged P&L Statement (Standalone)

Particular (Rs. crore)	Q1 FY21	Q1 FY20	YoY Change (%)	Q4 FY20	QoQ Change (%)
Net Revenue from operations	743	2,147	(65%)	2,030	(63%)
Total Expenditure	703	1,910	(63%)	1,857	(62%)
EBITDA	40	237	(83%)	174	(77%)
EBITDA / ton	8,373	15,610	(46%)	11,668	(28%)
EBITDA margin (%)	5.3%	11.0%	(569 bps)	8.6%	(321 bps)
Other Income	23	25	(7%)	21	10%
Finance Cost	68	80	(15%)	68	0%
Depreciation	66	66	(0%)	70	(6%)
Exceptional gain/(loss)	5	11	(52%)	(5)	NA
PBT	(66)	128	NA	51	NA
Тах	(16)	44	NA	(42)	NA
PAT	(50)	84	NA	94	NA
PAT margin (%)	NA	3.9%	NA	4.6%	NA
EPS (Diluted) in INR	(2.1)	3.6	NA	4.0	NA

Note: Standalone financials

<sup>\*</sup> Exceptional items represent net foreign exchange gain/(loss) and mark-to-market gain/(loss) on foreign exchange derivative forward contracts

### Abridged P&L Statement (Consolidated)

Particular (Rs. crore)	Q1 FY21	Q1 FY20	YoY Change (%)	Q4 FY20	QoQ Change (%)
Net Revenue from operations	852	2,372	(64%)	2,246	(62%)
Total Expenditure	810	2,120	(62%)	2,064	(61%)
EBITDA	43	253	(83%)	182	(77%)
EBITDA margin (%)	5.0%	10.6%	(563 bps)	8.1%	(310 bps)
Other Income	25	26	(5%)	52	(52%)
Finance Cost	73	85	(15%)	71	3%
Depreciation	72	70	3%	76	(5%)
Exceptional gain/(loss)	6	11	(50%)	(4)	NA
РВТ	(112)	152	NA	68	NA
Tax	(18)	46	NA	(40)	NA
PAT	(94)	105	NA	108	NA
PAT margin (%)	NA	4.4%	NA	4.8%	NA
EPS (Diluted) in INR	(3.9)	4.4	NA	4.5	NA

Note: Consolidated financials

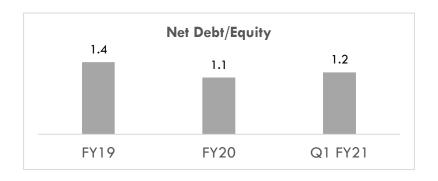
<sup>\*</sup> Exceptional items represent net foreign exchange gain/(loss) and mark-to-market gain/(loss) on foreign exchange derivative forward contracts

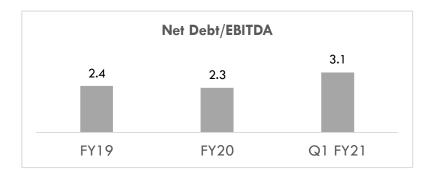
### **Comfortable Debt Position**

Borrowings (Standalone) (Rs. crore)	As on June 2020	As on March 2020	As on March 2019
Long term debt	1,929	1,929	2,109
Short term borrowing (less than 12 months)	161	90	72
Total Debt	2,090	2,019	2,181
Cash & Investments	1	19	19
Net Debt	2,089	2,000	2,162
Long Term Debt Breakup:			
-INR Debt	1,929	1,929	2,109
-Foreign Currency Debt	-	-	-

Borrowings (Subsidiaries) (Rs. crore)	As on June 2020	As on March 2020	As on March 2019
Long-Term Debt	32	33	52
Short-Term Debt	138	129	134
Total	170	162	186

# **Key Financial Ratios (Standalone)**





#### Note:

- 1) Q1 FY21 calculations based on TTM figure
- 2) Net Debt includes short-term & long term debt less cash & investments



### About us

Jindal Stainless (Hisar) Limited (JSHL) is the largest specialty stainless steel producer in India with a diversified value-added product portfolio. The company operates an integrated stainless steel plant at Hisar, Haryana. JSHL has a total melting capacity of 0.8 million tonnes per annum.

A dedicated R&D Division helps JSHL foray into the development of innovative high-value specialty products. Over the last 4 decades, the company has been a market leader in domestic stainless steel production, catering to various applications, from kitchenware & lifestyle to industrial & process engineering sectors.

JSHL's growth over the years has been backed by its cutting edge research & development, world class manufacturing infrastructure, efficient distribution network, deep consumer insights and robust people practices.

Ramnik Gupta / Goutam Chakraborty

Jindal Stainless (Hisar) Limited

Tel: +91 11 2618 8345

Email: ramnik.gupta@jindalstainless.com

goutam.chakraborty@jindalstainless.com

Anoop Poojari / Devrishi Singh Citigate Dewe Rogerson

**Tel:** +98330 90434 / +91 98205 30918

Email: anoop@cdr-india.com devrishi@cdr-india.com

